

SAP Condition Contract Management automatically generates more revenue with less effort.



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SAP Condition Contract Management (SAP CCM) is used to automatically map bonus payments and subsequent remuneration. SAP CCM presents even very complex contracts in a clearly understandable way and reduces administration to a minimum.

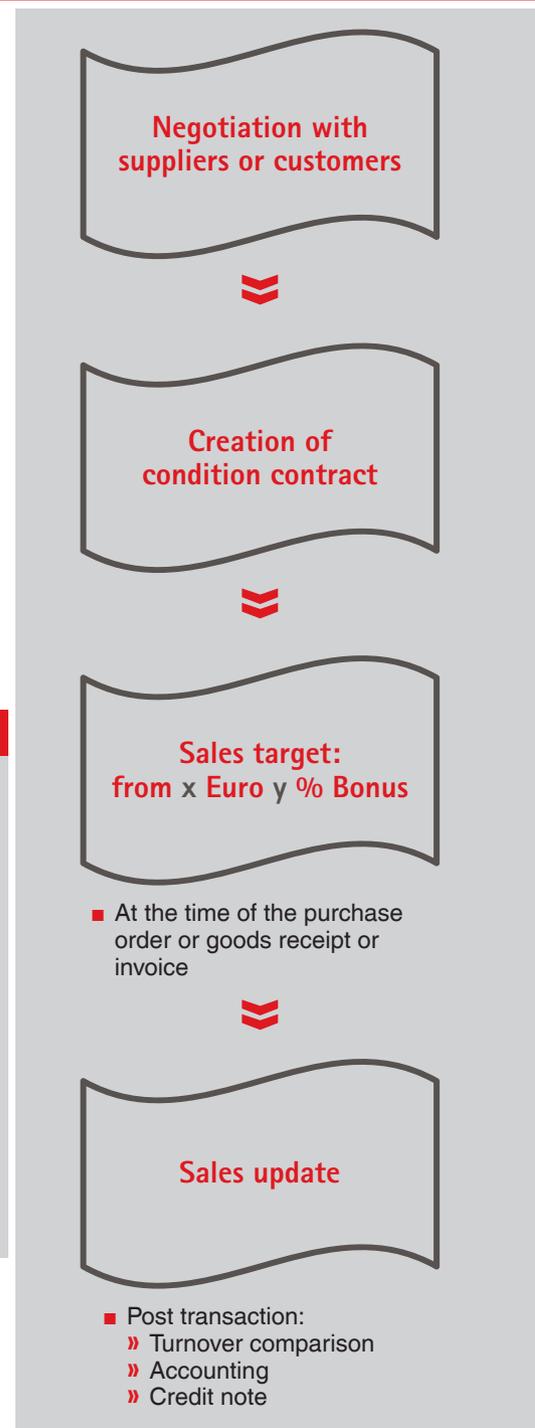
SAP Condition Contract Management (SAP CCM) ensures **simple and convenient administration** of even **complex condition contracts**. Thanks to consistent user guidance, a **fast, intuitive operation** is possible, thus considerably **reducing the processing effort**.

SAP CCM **can be adapted to individual requirements** through a **variety of enhancement options** (Customizing). Each billing scenario is supported by automated bundling, splitting and various types of billing. As a result, bonus agreements are also optimally integrated into the order-to-cash/pay process.

SAP CCM **reduces the error rate** and **increases the transparency** of bonus conditions in **purchasing and sales**, as well as **earnings**. In **S/4HANA** it becomes the new **standard tool** for **rebate settlement** with SAP.

ADVANTAGES	OPPORTUNITIES
<ul style="list-style-type: none"> + Reduction of manual activities + Easier, intuitive user interface/handling + Minimization of the error rate + Individual, flexible contract maintenance + Release process possible + Automated billing + Contract extension possible + Flexible evaluations – clear presentations 	<ul style="list-style-type: none"> + Efficient processing (about 30 % time saving) + Reporting at the push of a button + Increase in margins through higher bonus volume + Real-time data with SAP HANA technology

Acting with foresight means reducing expenses and increasing profits. retail solutions has developed a **three-step procedure** for the **simple** and **fast implementation** of SAP Condition Contract Management:



1 » Fit/gap analysis

- Requirements gathering in the form of an analysis workshop
- Function comparisons of the existing solutions and SAP CCM
- Basics of the S/4HANA conversion

2 » Concept

- Development of a solution concept including cost estimate and offer

3 » Implementation

- Prototyping
- Implementation
- Testing
- Go-Live support

A competent business partner acts with foresight.

retailsolutions is one of the leading SAP Retail consulting firms in Europe. From our locations in Germany, Austria, Switzerland and England we serve customers throughout Europe.

With **more than 150 consultants**, we support our customers in **implementing** their **SAP solutions**. Our portfolio includes solutions along the entire value chain. Of particular importance to us is our offering of **sustainable** and **future-proof IT solutions**. Through constant investment in innovative topics, technologies and people, the focus of our work is consistently geared towards the future. In other words: As an important business partner, we act with foresight.

Well-known companies use our industry know-how as a contributor to their business success. They appreciate retailsolutions' **pragmatic, target-oriented** and therefore **cost-effective approach**. Our customers include Migros, Coop, Spar, Rewe, Transgourmet, Valora, Axfood, Gebr. Heinemann, ...



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