



## Successful go live at Volg: SAP Retail with S/4 Finance on HANA-DB

**By introducing SAP S/4 HANA Retail, Volg has opted for a homogenized and integrated IT platform and is equipping itself for a future-oriented real-time business.**

Volg was previously working with a historically grown and hence very heterogeneous software landscape. Different areas of the company were using different individual proprietary solutions that communicated through more than 150 interfaces.

The aim of this ambitious project is to replace the existing ERP system with a platform that is standardized across the entire company. And that is based on the latest real-time database technology – S/4 HANA.

“We wanted to map and optimize the most important retail processes, starting from procurement, logistics, up to sales and accounting, through SAP Retail and S/4 Finance on HANA,” explains Ferdinand Hirsig, CEO of Volg. With retailsolutions, Volg chose an implementation partner with extensive experience in transformation projects at renowned trading companies.

### Consolidation of the IT landscape

With the standardization of all systems on SAP Retail and S/4 Finance, Volg is setting sail for a future-oriented and stable IT solution that is based on state-of-the-art technology. A uniform database for all business units on S/4 HANA is now the basis for all analyses and future extensions.

This required replacement of the existing fews merchandize management system, XpertLine for accounting tasks, as well as two proprietary systems, branch account management for DEHAG stores, and a sophisticated promotion solution.

Volg went live with a “big bang”, in time & budget, on July 1st, 2017. All the old systems were replaced, the different business areas standardized and integrated into the new system. retailsolutions also supplemented the SAP standard functions with customer-specific, proprietary solutions in procurement and sales based on SAP Retail. Special attention was paid to telephone sales, requirements planning for perishables, and promotion processing with pricing. The technical connection to third-party systems was also completed smoothly.



„The close cooperation with retailsolutions has made it possible for us to integrate SAP Retail and Simple Finance successfully; our supply and service availability has always been 100%.“

Stefan Näf,  
Director of Logistics, IT, Services of the Volg Group



### About Volg Group

The Volg Group is a specialist for small outlet food retail trade. The company has three successful shop formats with a focus on villages and residential quarters: Volg village shops, TopShop petrol station shops, and Prima sales outlets. The distribution centers in Winterthur, Landquart, and Oberbipp supply a total of around 1200 sales outlets with food and near food.

All stores benefit from a comprehensive service package from Volg Konsumwaren AG. The marketing organization puts together the assortments, structures the entire communication to consumers (advertising and sales promotion), and ensures efficient logistics and reliable delivery of the sales outlet.

In 2016, the supplied retail outlets generated 1.467 billion CHF in retail sales. More information can be found at: [www.volg.ch](http://www.volg.ch)

### About retailsolutions

retailsolutions is one of the leading retail consulting companies in Europe. From our office locations in the UK, Switzerland, Germany as well as Austria, we are supporting clients in the UK, the Nordics as well as all German-speaking countries. Our pedigree is in retail and with over 100 consultants we help implement SAP solutions and conduct IT engagements covering the entire retail supply chain.

An overall of 450 years of SAP retail expertise speaks for our technological and business competence. Our close relationship with SAP is based on the fact that the company was founded as a spin-off of the SAP organisation.

### Do you have any questions?

Further information and contact details of our offices in Switzerland, Germany, Austria and UK available at: [www.retailsolutions-uk.com](http://www.retailsolutions-uk.com)



## SOLUTION OVERVIEW

### CHALLENGE

Standardization of a heterogeneous software landscape consisting of different proprietary solutions and > 150 interfaces to surrounding systems

### SOLUTION

SAP Retail with all standard SAP functions and different proprietary solutions from retailsolutions:

- » Procurement plus
  - ÿ Requirements planning for perishables
  - ÿ Pricing
  - ÿ Promotion activities
- » Sales plus
  - ÿ Central sales cockpit
  - ÿ Connection to TCPOS cash desk (700 branches) and others or none (500 branches)
  - ÿ Connection to Store Online (MDE ordering devices in 1200 branches)
  - ÿ Connection to VOLIS (Sales information system)
  - ÿ Connection to FSPRO (shop fitting) and OfCourse (course management)
- » Logistics plus
  - ÿ Connection to the LOGIS warehouse management system
  - ÿ Connection to the transport logistics system (PRACAR)
- » Accounting with S/4 Finance